

# **Interim report**

1 January – 30 September 2019

# "Revenue record in Norway, a challenging market in Sweden"

#### PERIOD 1 JULY - 30 SEPTEMBER

- Operating revenue SEK 211.2 million (220.6)
- Operating profit SEK 12.0 million (14.9)
- Operating margin SEK 5.7 percent (6.8)
- Profit after financial items SEK 11.7 million (14.9)
- Profit for the period SEK 8 million (11.6)
- Cash flow from current operations SEK 1.9 million (16.5)
- Cash flow from current operations per share SEK 0.21 (1.82)
- Earnings per share SEK 0.88 (1.28)
- Equity per share SEK 9.89 (10.77)
- Return on equity SEK 9.5 (12.6)

#### PERIOD 1 JANUARY - 30 SEPTEMBER

- Operating revenue SEK 590.9 million (618.6)
- Operating profit SEK 29.4 million (42.1)
- Operating margin 5.0 percent (6.8)
- Profit after financial items SEK 28.7 million (41.8)
- Profit for the period SEK 22.0 million (32.7)
- Cash flow from current operations SEK 15.0 million (5.7)
- Cash flow from current operations per share 1.65 (0.63)
- Earnings per share SEK 2.42 (3.61)
- Equity per share SEK 9.89 (10.77)
- Return on equity SEK 23.6 (31.6)

#### GROUP CEO KRISTER WIDSTRÖM'S COMMENTS

The Groups revenue during the third quarter amounted to SEK 211.2 million, which is a decrease by 4.3 percent compared to the same period 2018. The operating revenue amounted to SEK 12.0 million compared to SEK 14.9 million in 2018. The operating margin deteriorated and amounted to 5.7 percent (6.8).

The lower revenue and decreased profit is attributed to the Swedish operations. This is the same trend we have seen in recent quarters, caused partly by increased salaries and fees to our consultants (nurses/doctors) and partly because of the decrease in the market for social workers. Dedicare has in previous interim reports informed about pressed operating margins. Our assessment is that the health care staffing industry as a whole has experienced a decrease in profitability.

According to recently published statistics from The Swedish Association of Local Authorities and Regions (SALAR)\* the hiring of health care personell to the regions increased by 3.7 percent during the first half of 2019 compared to the first half of 2018. The hiring of nurses grew by 17 percent and the hiring of doctors decreased by 2 percent. Dedicare had a slightly stronger growth than the

market in terms of delivering health care personell to the regions during the first half of 2019. According to our assessment the market for staffing of social workers decreased during the first half of 2019 compared to the first half of 2018. However, Dedicare still retains its market share.

Operations in Norway are developing very well with growth both in revenue and profit. The increased profit depends on that we have been able to employ more staffing consultants (doctors/nurses/educators), and also increased sales to existing and new customers. According to recently published statistics from The Confederation of Norwegian Enterprise (NHO)\* the hiring of health care personell in Norway increased by 0.8% during the first half of 2019 compared to the first half of 2018. Dedicare's Norwegian business had a stronger growth than the market in terms of delivering health care personell during the first half of 2019.

Our new markets, Finland and Denmark, have generated SEK 1.2 million in revenue and reduced profit for the Group by SEK 0.6 million. The Finnish business has not developed in the expected rate. Revenue during the period are primarily attributed to the staffing of Finnish nurses to the other Nordic countries.

#### FINANCIAL INFORMATION

#### **JULY - SEPTEMBER 2019**

#### Revenue

The Group's revenue for the period decreased by 4.3 percent till SEK 211.2 million (220.6). In Sweden the revenue for the period decreased by 17.6 percent to SEK 110.7 million (134.4). During the quarter the company had an increase in staffing of nurses, but a decrease in staffing of doctors and social workers. In Norway the revenue increased for the period by 15.3 percent to SEK 99.4 million (86.2). The revenue in Norway increased in all business areas.

#### **Profit**

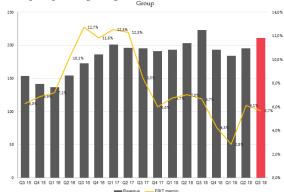
The Group's operating profit for the period amounted to SEK 12.0 million (14.9) with an operating margin of 5.7 percent (6.8). The deteriorated margin is mostly attributed to the Swedish market. Dedicare has during the period continued to take costs for establishing operations in Finland (established 2018) and Denmark (during the second quarter 2019).

Staffing Sweden's operating profit for the period decreased to SEK 2.2 million (6.2). The decrease in profit depends on increased competition and the lack of staffing consultants. This has led to lower margins because of higher salaries and fees to our consultants. The increassed competition on the market has also led to pressed prices in customer agreements, mainly regarding staffing of social workers. Staffing Norway's operating profit for the period increased to SEK 10.5 million (8.7). The improved profit is thanks to the company being able to employ more staffing consultants, i.e. doctors, nurses and educators, and increased sales to both existing and new customers.

The periods profit amounted to SEK 8.0 million (11.6).

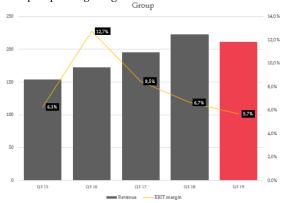
# Revenue and operating margin for the second quarter 2015-2019

The bars show the Group's revenue and the line shows the Group's operating margin.



# Revenue and operating margin for the third quarter 2015-2019

The bars show the Group's revenue and the line shows the Group's operating margin.



#### **JANUARY - SEPTEMBER 2019**

#### Revenue

The Group's revenue for the period decreased by 4.5 percent to SEK 590.9 million (618.6). Similar to the previous quarter, it is Dedicare's Norwegian business that is responsible for the growth. In Sweden the revenue decreased by 15.6 percent to SEK 355.5 million (421.3). Norway increased its revenue for the period by 18.6 percent to SEK 233.9 million (197.3).

#### **Profit**

The Group's operating profit for the period amounted to SEK 29.4 million (42.1) with a operating margin of 5.0 percent (6.8). The deteriorated operating margin depends partly on increased salaries but also on pressed prices in customer agreements.

Staffing Sweden's operating profit for the period decreased to SEK 7.7 million (24.3). The lower profit depends mainly on increased salaries and fees to our consultants. Staffing Norway's operating profit increased for the period to SEK 24.4 million (17.8) mainly thanks to a change in customer and service mix.

# FINANCIAL POSITION AND LIQUIDITY

#### Liquidity

The Group's liquidity per 30 September amounted to SEK 32.4 million (46.8).

The company has an overdraft facility of SEK 20.0 million (20.0), which had not been used at the end of this period (0).

#### **Equity**

The equity at the end of the period amounted to SEK 89.6 million (97.5), which is the equivalent of 9.89 SEK (10.77) per outstanding share for the period January – September. The decrease in equity depends on a deteriorated profit compared to the same period the previous year.

#### Solidity

The Solidity per 30 September amounted to 38.0 percent (45.0). The reason for the lower solidity is a decrease in operating profit and also an increased balance sheet total as a result of the transition to IFRS 16 Leasing.

#### **CASH FLOW**

#### Cash flow from operating activities

Cash flow from operating activities for the period January - September amounted to SEK 15.0 million (5.7). The increase is mainly due to an increase in the Group's current liabilities.

#### **Investments**

The Group's investments in intangible and tangible fixed assets for the period January – September amounted to SEK 1.4 million (3.5). Intangible assets primarily refer to investments in a new ERP.

#### **EVENTS DURING THE PERIOD**

During the second quarter Dedicare signed a new agreement with all hospitals in Norway, which is valid for four years. Dedicare has during the last four years been Norway's biggest supplier of health care consultants to the Norwegian hospitals.

During the second quarter we launched a new website, which means that we now have a Nordic totality with four websites. On all websites, consultants can view all vacancies throughout the Nordic region. A big step to consolidate our position as the Nordic region's leading staffing company in health and social work.

At the Annual General Meeting the 25 April Eva-Britt Gustafsson was elected as new member of Dedicare's board. Resigning board members were Kristian Faeste and Anna-Stina Nordmark Nilsson.

Johanna Eriksson assumed the position as new CFO on 1 September. Jenny Pizzignacco withdrew at the same time as interim CFO, but remains in her roll as business manager for the Group.

As a step towards our overall vision to become one of the leading staffing agencies in health care and social work, Dedicare has during the second quarter established in Denmark. The office is located in Copenhagen and will initially focus on staffing of nurses in Denmark.

During the period a decision was made to close down the office in Umeå. Dedicare will continue to be present and deliver services in the region of Norrland.

The 25 October 2018 the Swedish Tax Agency announced its standpoint that staffing services in health care should be subject to VAT. The new VAT regulation will enter into force 1 July 2019. The new VAT management will have an effect on our private customers who do not have the right to deduct VAT. During the quarter agreements were made with several large private customers for a brokerage model as an alternative to staffing. The regions (formerly the County Councils) have a right to deduct VAT and will not be affected. Dedicare believes that the effect of the new rules on the results will be relatively small, since most of our business comes from the public sector.

#### **EVENT AFTER THE PERIOD**

No essential events have occurred since the end of the period.

#### OTHER INFORMATION

#### **EMPLOYEES**

The average number of employees, calculated as full-time equivalents, for the period January – September amounted to 641 persons (670). In this number our sub-consultants are included, which for the period January – September amounted to 100 (102) persons.

#### **MARKET TRENDS**

According to recently published statistics from The Swedish Association of Local Authorities and Regions (SALAR)\* the hiring of health care personell to the regions increased by 3.7 percent during the first half of 2019 compared to the first half of 2018. The hiring of nurses grew by 17 percent and the hiring of doctors decreased by 2 percent. Dedicare had a slightly stronger growth than the market in terms of delivering health care personell to the regions during the first half of 2019.

According to our assessment the market for staffing of social workers decreased during the first half of 2019 compared to the first half of 2018. However, Dedicare still retains its market share.

According to recently published statistics from The Confederation of Norwegian Enterprise (NHO)\* the hiring of health care personell in Norway increased by 0.8% during the first half of 2019 compared to the first half of 2018. Dedicare had a stronger growth than the market in terms of delivering health care personell during the first half of 2019.

# SHARE-BASED INCENTIVE PROGRAMME

Dedicare has no ongoing share-based incentive programme.

#### **RISKS AND UNCERTAINTIES**

The risks that are described below are mainly the same that were described in the Annual Report for 2018.

#### Political decisions

The markets where Dedicare currently operates are Sweden, Norway, Finland and

Denmark. In these countries, health care operations are predominantly publicly financed. Conditions for conducting health care can change quickly. In the long term, self-financed health care and the private market will grow, reducing this political risk in the future.

#### Dependency on customers

Dedicare has a small number of customers who together account for a high proportion of the company's total sales. The biggest customer in Sweden is Region Stockholm, which accounted for approximately 22.5 percent (15) of Dedicare Sweden's revenue for the period January - September 2019. Regioner och kommuner upphandlar ofta bemanningstjänster för all sin verksamhet i ett samlat upphandlingsförfarande. Regions and municipalities often procure staffing services for all their operations in one joint tender procedure. This is also true for the public sector in Norway, where the biggest customer is Helse Sör Öst, accounting for approximately 20 percent (26) of Dedicare Norway's total revenue for the period January - September 2019. These public tenders are strictly regulated by law. Normally a certain number of priority suppliers are selected and ranked, with framework agreements being signed. These agreements are normally for a period of two years, with the option of extending for a maximum of two additional years. If Dedicare does not win tenders with major individual customers or falls down the priority ranking, it can have a major negative impact on Group sales and profitability, at least temporarily.

#### Dependency on agreements

Most of Dedicare's customers are publicly financed and are therefore covered by the Swedish Public Procurement Act (LOU). This act stipulates the way that tenders are conducted and states that the bigger ones must be published throughout the EU. Public customers in Sweden, Norway, Finland and Denmark normally sign framework agreements with 3-10 suppliers for contracts lasting 2-4 years. This means that there is a risk of being excluded from important markets for a long period of time if a company does not win a procurement. Dedicare continually works on ensuring that the Group has the

competence and staff required to maintain the high level of quality in the Group's tenders.

#### Contractual penalties

The framework agreements with customers in the public sector in Sweden, Norway, Finland and Denmark normally require Dedicare to pay a penalty and in some instances additional costs incurred by a client if Dedicare cannot fulfil an agreement. If Dedicare is not able to fulfil the assignments that the company has undertaken for any reason, there is a risk that the customers will exercise their right to financial compensation or to terminate a contract early.

#### Dependency on people

As with all service companies, Dedicare is dependent on the employees in its operations. To reduce the dependency on key people, the company's concept and working methodology have been documented in the company's internal quality system. The company's management system is certified in accordance with ISO 9001:2008 and ISO 14001:2004.

#### Liability risks

Dedicare's staffing assignments involve providing its customers with the competence they request. As a result, Dedicare does not have patient liability or supervisor liability. Hiring takes place in the customer's premises, minimising Dedicare's liability risk. To cover the remaining risks, the Group has adequate insurance cover, adapted to Dedicare's general terms and conditions.

#### Medical errors and criticism

There is always a risk of making errors and mistakes when providing health care. If healthcare staff supplied by Dedicare commit a serious error, this could have a negative impact on the company's reputation. This in turn can have a negative impact on the company's operations, sales and profitability.

Other risks and risk management are described in Dedicare's 2018 Annual Report page 19.

#### TRANSAKTIONER MED NÄRSTÅENDE TRANSACTIONS WITH RELATED COMPANIES

There were no significant transactions with related parties during the period January - September.

#### **ABOUT DEDICARE**

Dedicare is an authorised staffing company that provides doctors, nurses and social workers, and also other personnel in health care and social work. The company is listed on Nasdaq Stockholm and operates in Sweden, Norway, Finland and Denmark. Dedicare has four offices in Sweden (Stockholm, Gothenburg, Umeå and Örebro), as well as two offices in Norway (Trondheim and Oslo), one office in Finland (Helsinki) and one in Denmark (Copenhagen).

Dedicare is a member of the Swedish Almega Staffing Agencies (Almega Kompetensföretagen) and the Association of Private Care Providers (Vårdföretagarna), so therefore has collective agreements. In Norway Dedicare is a member in The Confederation of Norwegian Enterprise (Næringslivets Hovedorganisasjon). In Denmark Dedicare is a member of Danish Business (Dansk Erhverv) and Staffing agencies' trade association (Vikarbureauernes brancheforening).

The company is quality certified in accordance with ISO 9001:2008 and its environmental work is certified in accordance with ISO 14001:2004.

#### FINANCIAL GOALS:

#### Growth

Dedicare strives to grow more quickly than the market in which the company operates. This ambition will be achieved primarily through organic growth. This growth can partly be achieved through acquisitions. Dedicare is also expected to grow by establishing itself on new markets in Europe, which will mainly be achieved through acquisitions.

#### Operating margin

Dedicare has a target of achieving an operating margin over a business cycle of more than 7.0 percent.

#### **Solidity**

Dedicare should have a strong capital base and its operations should mostly be financed through equity. The capital requirement is limited due to the nature of the company's operations. Against this background, Dedicare

intends to have a solidity level of at least 30 percent.

#### Dividend policy

Dedicare's target is for its dividend to amount to at least 50 percent of the net profit over a business cycle.

#### SUMMARY CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	July-Sep	July-Sep	Jan-Sep	Jan-Sep	Jan-Dec
SEK million	2019	2018	2019	2018	2018
Operating revenue	211,2	220,6	590,9	618,6	812,0
Employee benefit expenses	-130,9	-143,5	-364,2	-384,7	-505,0
Purchased services	-51,0	-45,9	-146,0	-143,8	-190,7
Other operating expenses*	-15,7	-16,0	-46,6	-47,2	-64,9
Depreciation of fixed assets*	-1,6	-0,3	-4,8	-0,8	-1,2
Operating profit	12,0	14,9	29,4	42,1	50,2
Financial items*	-0,3	0,0	-0,7	-0,3	-0,5
Profit after financial items	11,7	14,9	28,7	41,8	49,7
Income taxes	-3,8	-3,3	-6,7	-9,1	-11,5
Profit for the period*	8,0	11,6	22,0	32,7	38,2
Of which attributable to: Parent Company's shareholders	8,0	11,6	22,0	32,7	38,2
Other comprehensive income					
Items that may be classified to profit					
Currency differences	-0,2	-0,6	1,4	0,6	0,0
Total comprehensive income for the period	7,7	11,0	23,4	33,3	38,2
Of which attributable to:					
Parent Company's shareholders	7,7	11,0	23,4	33,3	38,2
Earnings per share, SEK	0,88	1,28	2,42	3,61	4,22

<sup>\*</sup>The transition to IFRS 16 has affected other operating expenses positively with SEK 3.9 million, depreciations negatively with SEK 3.6 million, financial items negatively with SEK 0.4 million and profit for the period negatively with SEK 0,14 million.

#### SUMMARY CONSOLIDATED STATEMENT OF FINANCIAL POSITION

SEK million	2019-09-30	2018-09-30	2018-12-31
Assets			
Goodwill	7,5	6,7	6,2
Other intangible assets	2,7	0,8	1,8
Other fixed assets	2,8	3,5	3,5
Right-of-use asset*	16,0	0,0	0,0
Deferred tax assets	0,0	0,2	0,0
Other financial assets	4,3	4,3	4,3
Current receivables	169,8	153,8	141,8
Cash and cash equivalents	32,4	46,8	58,2
Total assets	235,6	216,1	215,8
Equity and liabilities			
Equity	89,6	97,5	102,4
Long-term leasing debt**	11,4	-	
Untaxed reserves	10,9	10,1	10,9
Current tax debt	7,4	3,1	5,5
Current liabilities***	116,4	105,4	97,0
Total equity and liabilities	235,6	216,1	215,8

<sup>\*</sup> Leasing assets according to IFRS 16, which is applied from 1 January 2019

#### SUMMARY CONSOLIDATED CHANGE IN EQUITY

	Jan-Sep	Jan-Sep	Jan-Dec
SEK million	2019	2018	2018
Equity at beginning of period	102,4	109,5	109,5
Profit for the period	22,0	32,7	38,2
Other comprehensive income			
Items that may be reclassified to profit			
Currency differences	1,4	0,6	0,0
Transactions with shareholders			
Dividend	-36,2	-45,3	-45,3
Equity at end of period	89,6	97,5	102,4

<sup>\*\*</sup> The long-term part of the leasing debt according to IFRS 16, which is applied from 1 January 2019

<sup>\*\*\*</sup> The current part of the leasing debt according to IFRS 16, which is applied from 1 January 2019, SEK 4.8 million in total.

#### SUMMARY CONSOLIDATED CASH FLOW STATEMENT

SEK million	July-Sep 2019	July-Sep 2018	Jan-Sep 2019	Jan-Sep 2018	Jan-Dec 2018
Operating activities					
Cash flow from operating activities before changes in working	10,8	13,2	21,5	27,4	36,8
capital					
Changes in working capital	-8,8	3,3	-6,6	-21,7	-18,2
Cash flow from operating activities	1,9	16,5	15,0	5,7	18,6
Investing activities					
Acquisition of property, plant and equipment	-0,5	-0,5	-1,4	-3,5	-4,6
Cash flow from investing activities	-0,5	-0,5	-1,4	-3,5	-4,6
Financing activities	1.0		2.7		
Warrants paid	-1,2	-	-3,7	-	-
Guaranteed deposits and securities	-	-	-	-4,3	-4,3
Dividend paid	0,0	-	-36,2	-45,3	-45,3
Cash flow from financing activities	-1,2	0,0	-39,9	-49,6	-49,6
Cash flow for the period	0,2	16,0	-26,3	-47,4	-35,6
Cash and cash equivalents at beginning of period Currency differences in cash and cash equivalents	32,3 -0.1	30,9 -0.1	58,2 0.5	93,7 0.5	93,7 0,1
Cash and cash equivalents at end of period	32,4	46,8	32,4	46,8	58,2

#### **SEGMENT OVERVIEW**

Dedicare follows up its operations by dividing them into the business segments Staffing Sweden, Staffing Norway and Staffing New Markets (Finland and Denmark). Staffing includes the following professional categories: health care, social work and education.

Dedicare's segments are reported in the way that best reflects the internal reporting that is reported and followed up by the Group's CEO. The accounting principles that are applied to this segment reporting reflect the principles applied by the Group.



#### **SWEDEN**

	July-Sep	July-Sep July-Sep		Jan-Sep	Jan-Dec
SEK million	2019	2018	2019	2018	2018
Operating revenue	110,7	134,4	355,5	421,3	552,9
Operating profit	2,2	6,2	7,71	24,3	27,9
Financial items	0,6	1,2	-4,30	-9,4	15,4
Profit after financial items	2,8	7,4	3,4	14,9	43,2
Profit margin, %	2,0%	4,6%	2,2%	5,8%	5,0%
Average number of employees	296	403	333	423	395
Revenue per employee, SEK thousand	374	334	1 067	996	1 400

#### **NORWAY**

	July-Sep July-Sep Jan-Sep		Jan-Sep	Jan-Dec	
SEK million	2019	2018	2019	2018	2018
Operating revenue	99,4	86,2	233,9	197,3	259,2
Operating profit	10,5	8,7	24,4	17,8	22,3
Financial items	-0,8	-1,0	3,6	6,9	-15,8
Profit after financial items	9,6	7,7	28,0	24,7	6,5
Profit margin, %	10,6%	10,1%	10,4%	9,0%	8,6%
Average number of employees	330	291	286	247	245
Revenue per employee, SEK thousand	301	296	819	799	1 058

#### **NEW MARKETS**

SEK million	July-Sep 2019	Jan-Sep 2019
Operating revenue	1,2	1,6
Operating profit	-0,6	-2,7
Financial items	0,0	0,0
Profit after financial items	-0,6	-2,7
Profit margin, %	-48,4%	-176,1%
Average number of employees	5	4
Revenue per employee, SEK thousand	227	375

In New Markets Finland (start 2018) and Denmark (start 2019) are included.

#### PERFORMANCE MEASURES

	July-Sep 2019	July-Sep 2018	Jan-Sep 2019	Jan-Sep 2018	Jan-Dec 2018
Operating margin, %	5,7%	6,8%	5,0%	6,8%	6,2%
Profit margin, %	5,5%	6,8%	4,8%	6,8%	6,1%
Equity/assets ratio, %	38,0%	45,0%	38,0%	45,0%	47,3%
Equity per share, SEK	9,89	10,77	9,89	10,77	11,30
Cash flow from current operations per					
share	0,21	1,82	1,65	0,63	2,05
Number of annual employees, average*	648	694	641	670	658
Revenue per employee, SEK thousand	326	318	922	923	1235
Profit per share - basic, SEK	0,88	1,28	2,42	3,61	4,22
Share price at end of period	46,0	57,2	46,0	57,2	51,0
Average number of shares	9 055 406	9 055 406	9 055 406	9 055 406	9 055 406
Number of outstanding shares	9 055 406	9 055 406	9 055 406	9 055 406	9 055 406

<sup>\*</sup> The number of employees includes our sub-consultants that have chosen to invoice us and are therefore not employed by Dedicare. During the quarter these amounted to 99 (102) persons.

#### ALTERNATIVE PERFORMANCE MEASURES

Dedicare uses Alternative Performance Measures (APM). From 3 July 2016 new guidelines were introduced in the EU for alternative performance measures, which Dedicare applies. Dedicare's alternative performance measures are calculated for the financial reports that are prepared in accordance with the applicable rules for financial reporting. The performance measures that are presented below are not in accordance with IFRS but are intended to make it easier for stakeholders to analyse results and the financial structure.

#### **RETURN ON EQUITY**

	Juli-Sep 2019	Juli-Sep 2018	Juli-Sep	Jan-Sep 2019	Jan-Sep 2018	Jan-Sep	Jan-Dec 2018
Profit for the period	8,0	11,6	-3,6	22,0	32,7	-10,7	38,2
Average equity	83,4	91,9	-8,5	91,8	103,4	-11,6	103,4
Return on equity	9,5%	12,6%	-3,1%	23,9%	31,6%	-7,7%	37,0%

#### **RETURN ON TOTAL CAPITAL**

	Juli-Sep 2019	Juli-Sep 2018	Juli-Sep	Jan-Sep 2019	Jan-Sep 2018	Jan-Sep	Jan-Dec 2018
Profit after financial items*	11,7	14,9	-3,2	28,7	42,1	-13,4	50,0
Average total capital	227,7	210,0	17,7	230,6	223,5	7,1	223,5
Return on total capital	5,1%	7,1%	-2,0%	12,4%	18,8%	-6,4%	22,4%

 $<sup>^{\</sup>star}$  For definitions, see page 15.

#### THE PARENT COMPANY

Overall Group management, financial management and IT management are carried out in the Parent Company. The Parent Company has a commissioner agreement with a Swedish subsidiary, which means that the results of the subsidiary's operations are recognized in the Parent Company. The revenue for the period January – September amounted to SEK 354.7 million (416.6) and the profit after financial items amounted to SEK 1.4 million (14.0).

# PARENT COMPANY'S SUMMARY STATEMENT OF COMPREHENSIVE INCOME

	Juli-Sep	Juli-Sep	Jan-Sep	Jan-Sep	Jan-Dec
SEK million	2019	2018	2019	2018	2018
Operating revenue	110,6	134,0	354,7	416,6	548,2
Employee benefit expenses	-60,0	-78,4	-196,5	-236,9	-311,3
Purchased services	-41,8	-42,1	-129,4	-134,1	-178,5
Other operating expenses	-6,6	-7,0	-21,6	-21,5	-29,9
Depreciation of fixed assets	-0,4	-0,3	-1,0	-0,7	-1,0
Operating profit	1,7	6,2	6,2	23,4	27,5
Profit from participations in Group companies	0,0	-	0,0	-	17,4
Other financial items	0,8	1,4	-4,8	-9,4	-3,2
Profit after financial items	2,5	7,6	1,4	14,0	41,7
Appropriations	0,0	-	0,0	-	-4,6
Income taxes	-0,3	-1,7	-0,3	-3,1	-4,6
Profit for the period	2,2	5,9	1,1	10,9	32,6
Other comprehensive income					
Items that may be classified to the profit					
Currency differences	-0,1	0,0	-0,1	0,1	0,0
Total comprehensive income for the period	2,1	5,9	1,0	11,0	32,6

#### PARENT COMPANY'S SUMMARY BALANCE SHEET

SEK million	2019-09-30	2018-09-30	2018-12-31
Assets			
Shares in subsidiaries	21,0	19,7	21,0
Other fixed assets	5,1	3,8	4,7
Deferred tax assets	0,0	0,1	0,0
Other financial assets	4,3	4,3	4,3
Current receivables	96,9	98,2	95,3
Cash and cash equivalents	25,3	39,6	51,9
Total assets	152,6	165,7	177,2
Equity and liabilities			
Equity	17,0	30,6	52,2
Untaxed reserves	49,6	45,0	49,6
Current liabilities	86,0	90,1	75,4
Total equity and liabilities	152,6	165,7	177,2

#### PARENT COMPANY'S SUMMARY CHANGE IN EQUITY

	Jan-Sep	Jan-Sep	Jan-Dec
SEK million	2019	2018	2018
Equity at beginning of period	52,2	64,9	64,9
Profit for the period	1,1	10,9	32,6
Other comprehensive income			
Items that may be reclassified to profit			
Currency differences	-0,1	0,1	0,0
Transactions with owners			
Dividend	-36,2	-45,3	-45,3
Equity at end of period	17,0	30,6	52,2

#### ACCOUNTING PRINCIPLES

The consolidated accounts for Dedicare have been prepared in accordance with the International Financial Reporting Standards (IFRS).

This interim report for the Group has been prepared in accordance with IAS 34 Interim Financial Reporting, and for the Parent Company in accordance with the Swedish Annual Accounts Act and the Swedish Financial Reporting Board's RFR 2 Accounting for Legal Entities.

The accounting principles and calculation methods applied for the Group and the Parent Company are the same as the accounting principles and calculation methods used when preparing the most recent Annual Report, except for IFRS 16.

The Group applies IFRS 16 Lease contracts since 1 January 2019. IFRS 16 introduces a "right of use model" and implies for the lessee that substantially all leases are to be reported in the balance sheet as right-of-use assets and lease liability. Depreciation of the asset and interest expenses on the liability are reported in the income statement. The Group has chosen to apply the exemption from accounting in the balance sheet for leasing agreements with a lease term of 12 months or

less and leasing agreements for which the underlying asset has a low value. The Group has chosen to apply the partial retroactive method at the transition, which implies that the accumulated effect of the initial application of IFRS 16 is reported as an adjustment of opening retained earnings. Comparative information is not recalculated. The effect on the balance sheet date as of January 1, 2019 is that a right-of-use asset and a leasing debt are reported at SEK 20 million.

The marginal loan rate used is 3%.

#### **DEFINITIONS**

#### Profit after financial items

Operating profit including financial revenue, deducting financial expenses.

#### Revenue per employee

Operating revenue divided by the average number of employees. The average number of employees is calculated by taking the total number of hours worked during the period, divided by the standard working hours for a full-time employee. The number of employees includes our sub-consultants.

#### Number of employees, average

The total number of hours worked during the period, divided by the standard working hours for a full-time employee. The number of employees includes our sub-consultants.

#### Return on equity

Profit for the period divided by average equity.

#### Return on capital employed

Profit after financial items plus financial costs divided by the average capital employed.

#### Profit per share - basic

The profit for the period divided by the average number of shares.

#### Operating margin

Operating profit as a percentage of operating revenue.

#### **Solidity**

Equity including minority interests as a percentage of total capital.

#### Profit margin

Profit after financial items as a percentage of operating revenue.

#### CALENDAR FOR FINANCIAL INFORMATION

7 February 2020 Year-end report 2019 23 April 2020 Annual General Meeting 2019

#### Audit

This report has been audited by the company's auditors, Grant Thornton Sweden AB.

Stockholm 24 October 2019

Krister Widström

Group President and CEO

The report has been signed by the Group President and CEO after authorization from the Board.

#### For more information, please contact:

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